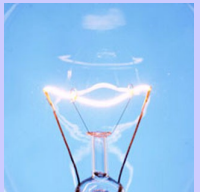
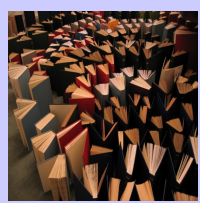
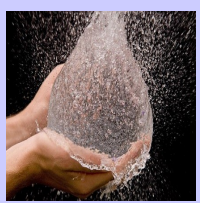
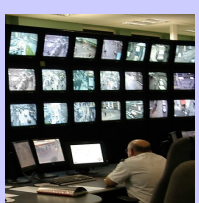
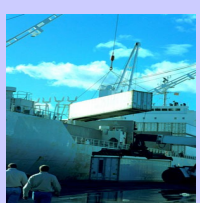


# ***Practical Public Procurement Law*** **ONE-DAY WORKSHOP**

**A practical approach to understanding procurement law in the planning and execution of public tenders and competitions.**

**Suitable for public sector buyers, sellers and suppliers, legal advisers, finance managers, auditors, and others involved in the procurement function.**



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# ***Practical Public Procurement Law***

## **ONE-DAY WORKSHOP**

Procurement procedure can, in the “right hands”, be formulaic and cumbersome! At times it can almost be a hindrance rather than a help. Both buyers and sellers have been known to despair when an otherwise straightforward tender falls foul on a technicality. Of course, procurement procedure is subject to the rule of law and due process must be observed. If conditions are set for a tender then they must be applied.



**However is there an approach that respects the full rigour of procurement regulation, but appreciates the commercial objectives of the tender?**

**This Course will help buyers and sellers combine and deal with the commercial, functional and procedural dimensions of the procurement process.**

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### COURSE DETAILS

#### **Content**

Section 1 – Setting your personal objectives, procurement in context.

Section 2 – Keys to understanding procurement law

Section 3 – Basic procurement rules

- Thresholds & contract value
- Different types of contracts
- Advertising, time scales
- Choice of procedures
- Specifications
- Candidate selection
- Criteria for contract award
- Evaluation of tenders

Section 4 – Advanced Procurement (introduction)

- Sole supplier invitations
- Subsidising and lots
- Pilot projects
- Framework agreements
- Panels and lists
- Pre-qualification
- Scoring mechanisms
- Concessions/PPP

#### **Format:**

Cycles of instruction, discussion exercises, and feedback. Each set of key learning points is put across by explanation, then implemented in exercises, and ending with evaluation.

Exercises are focussed on decision making and procurement management.

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#### **Cost**

Seminars: €250 per person + VAT (Discounts for groups)

In-house training: fixed fees by arrangement.

#### **What's included:**

- Full day's workshop.
- Full copy of readable notes
- Up-to-date materials
- Answers to exercises
- Lunch and refreshments

**Lead Instructor:** Joseph Dalby BL, LLB(Hons), Lic.sp.dr.eur. (Brussels)

Joseph is a barrister specialising in procurement law. He practises from the Law Library and from 4-5 Gray's Inn Square, London. He holds a masters degree in European Law from Brussels.



He is author of numerous articles including the first book on EU Construction Law.

Joseph has practiced, written lectured and given training in public procurement in London, Brussels, Dublin, the Balkans and the Middle East, covering from health to transport, and from consulting to IT.

For more details see [www.joseph.dalby.ie](http://www.joseph.dalby.ie).

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To EXPRESS AN INTEREST in the next course please either contact Joe by email to [joseph @ dalby.ie](mailto:joseph@dalby.ie), or by telephone on **087 931 8111 / 01 817 7700**, with the following details:

Name: \_\_\_\_\_ Company/Org: \_\_\_\_\_

Position: \_\_\_\_\_ Address: \_\_\_\_\_

Direct Dial/Other Tel: \_\_\_\_\_ E-mail: \_\_\_\_\_

Scheduled Course / In-house training No of persons: \_\_\_\_\_

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